



## Leadership Reading List

**Allen, David, *Getting Things Done: The Art of Stress-Free Productivity***

**Allen, David, *Making It All Work***

**Bennis, Warren, *On Becoming a Leader***

**Blanchard, Ken and Johnson, Spencer, *The One Minute Manager***

**Blanchard, Ken, *Raving Fans***

**Blanchard, Ken, *Self-Leadership and the One Minute Manager***

**Bolton, Robert and Bolton, Dorothy, *Social Style/Management Style***

**Boulden, George, *Essential Managers: Thinking Creatively***

**Bower, Sharon and Bower, Gordon, *Asserting Yourself: A Practical Guide to Positive Change***

**Bradberry, Travis and Greaves, Jean, *The Emotional Intelligence Quick Book***

**Brehm, Barbara, *Stress Management***

**Buford, Bob, *Half Time***

**Burns, David, *Feeling Good***

**Byham, William, *Zapp!***

**Campbell, David, *Take the Road to Creativity***

**Carducci, Bernardo, *The Pocket Guide to Making Successful Small Talk***

**Carnegie, Dale, *How to Win Friends and Influence People***

**Cialdini, Robert, *Influence; The Psychology of Persuasion***

**Collins, James and Porras, Jerry, *Built to Last***

**Collins, James, *Good to Great***

**Covey, Stephen, *Seven Habits of Highly Effective People***

**Ferrazzi, Keith, *Never Eat Alone***

**Fine, Debra, *The Fine Art of Small Talk***

**Fisher, Roger and Ury, William, *Getting to Yes***

**Garner, Alan, *Conversationally Speaking***

**Gladwell, Malcolm, *Blink***

**Goleman, Daniel, *Emotional Intelligence***

**Goleman, Daniel; Boyatzis, Richard; McKee, Annie, *Primal Leadership: Learning to Lead with Emotional Intelligence***

**Heath, Chip and Heath, Dan, *Made to Stick***

**Immergut, Brita, *Arithmetic and Algebra Again***

**Johnson, Spencer, *Who Moved My Cheese?***

**Kotter, John, *Our Iceberg is Melting***

**Laborde, Genie, *Influencing with Integrity***

**Le Boeuf, Michael, *Imagineering***

**Loehr, James, *Toughness Training for Life***

**Lundin, Stephen, *Fish! A Remarkable Way to Boost Morale and Improve Results***

**Luntz, Frank, *Words that Work***

**Marshall, Susan, *How to Grow a Backbone – 10 Strategies for Gaining Power and Influence at Work***

**Maxwell, John, *The 5 Levels of Leadership: Proven Steps to Maximize Your Potential***

**Maxwell, John, *Developing The Leaders around You: How to Help Others Reach Their Full Potential***

**McConkey, Dale *How to Manage by Results***

**McKay, Matthew, *Messages: The Communication Skills Book***

**Morgenstern, Julie, *Organizing from the Inside Out***

**Morgenstern, Julie, *Time Management from the Inside Out***

**Nierenberg, Gerard, *How to Read a Person Like a Book***

**Patterson, Kerry, *Crucial Confrontations***

**Patterson, Kerry, *Crucial Conversations***

**Peterson, David and Hicks, Mary, *Leader as Coach***

**Pink, Daniel, *A Whole New Mind – Why Right-Brain Thinkers Will Rule the Future***

**Runion, Merle, *Perfect Phrases for Managers and Supervisors***

**Scott, Susan, *Fierce Conversations***

**Reid and Merrill, *Personal Styles and Effective Performance***

**Tavris, Carol and Aronson, Elliot, *Mistakes Were Made (But Not by Me)***

**Tracy, Brian, *Eat That Frog***

**Treacy, Michael and Wierksema, Fred, *The Discipline of Market Leaders***

**Von Oech, Roger *A Whack on the Side of the Head***

**Wall, Bob, *The Visionary Leader***

**Welch, Jack, *Jack: Straight from the Gut***

**Welch, Jack, *Winning***

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